

Single Family Residential										
April 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	6	9	0	0	0	0	.0	0	
Aptos	Santa Cruz	24	45	12	42	658,208	642,500	99.48	7,898,500	
Capitola	Santa Cruz	3	11	2	144	730,000	730,000	99.02	1,460,000	
East Santa Cruz County	Santa Cruz	36	75	21	42	690,747	553,906	97.56	14,505,706	
Los Gatos Mtns	Santa Clara	17	39	6	43	1,004,956	739,500	98.53	6,029,737	
Rio Del Mar / Seascapes	Santa Cruz	22	44	14	39	815,392	747,500	100.41	11,415,500	
San Lorenzo Valley	Santa Cruz	53	107	18	132	386,429	310,000	97.41	6,955,726	
Santa Cruz	Santa Cruz	77	120	34	51	773,641	688,000	101.67	26,303,800	
Scotts Valley	Santa Cruz	31	54	12	26	958,333	834,000	97.89	11,500,000	
Seacliff	Santa Cruz	9	15	5	110	863,000	599,000	94.04	4,315,000	
Soquel	Santa Cruz	17	30	7	47	953,142	756,000	98.02	6,672,000	
Watsonville	Santa Cruz	17	33	9	50	319,055	287,000	100.73	2,871,500	
West Santa Cruz County	Santa Cruz	5	12	2	61	922,500	922,500	104.89	1,845,000	
Summary		317	594	142	59	716,707	- -	99.29	101,772,469	
Common Interest Development										
April 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	5	4	2	74	496,385	496,385	97.54	992,771	
Capitola	Santa Cruz	9	15	7	190	315,571	305,000	100.64	2,209,000	
East Santa Cruz County	Santa Cruz	13	30	2	42	445,000	445,000	92.32	890,000	
Rio Del Mar / Seascapes	Santa Cruz	11	32	5	50	622,600	580,000	96.02	3,113,000	
San Lorenzo Valley	Santa Cruz	3	5	1	28	270,000	270,000	93.43	270,000	
Santa Cruz	Santa Cruz	19	43	15	38	392,160	365,000	100.95	5,882,400	
Scotts Valley	Santa Cruz	5	10	2	18	434,000	434,000	99.31	868,000	
Seacliff	Santa Cruz	3	22	0	0	0	0	.0	0	
Soquel	Santa Cruz	2	4	2	19	312,700	312,700	100.24	625,400	
Watsonville	Santa Cruz	3	12	6	54	241,633	229,950	103.50	1,449,800	
Summary		73	177	42	67	388,104	- -	99.19	16,300,371	