

## Santa Cruz County Housing Statistics

### March 2017: Santa Cruz County - Single Family Residential

| City           | New | Inventory | Sold | Avg. DOM | Avg. Sale Price | Median Sale Price | Median \$/Sqft | % LP Rec'd | Sale Volume  | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
|----------------|-----|-----------|------|----------|-----------------|-------------------|----------------|------------|--------------|-------------------|------------------|---------------------|
| Aptos          | 33  | 53        | 22   | 52       | \$1,107,682     | \$915,500         | \$508          | 101%       | \$24,369,022 | 2,185             | 79,580           | 2.7                 |
| Ben Lomond     | 8   | 12        | 6    | 7        | \$607,513       | \$630,000         | \$480          | 102%       | \$3,645,079  | 1,298             | 10,738           | 2.4                 |
| Boulder Creek  | 12  | 19        | 7    | 27       | \$571,285       | \$570,000         | \$343          | 102%       | \$3,999,000  | 1,610             | 53,043           | 2.6                 |
| Brookdale      | 5   | 4         | 0    |          |                 |                   |                |            |              |                   |                  |                     |
| Capitola       | 8   | 9         | 5    | 9        | \$952,210       | \$1,001,050       | \$631          | 100%       | \$4,761,050  | 1,496             | 7,606            | 1.9                 |
| Corralitos     | 0   | 3         | 1    | 10       | \$625,000       | \$625,000         | \$558          | 104%       | \$625,000    | 1,120             | 60,113           | 4.5                 |
| Davenport      | 1   | 1         | 0    |          |                 |                   |                |            |              |                   |                  |                     |
| Felton         | 13  | 23        | 2    | 3        | \$557,500       | \$557,500         | \$484          | 104%       | \$1,115,000  | 1,152             | 6,948            | 8.6                 |
| Freedom        | 3   | 3         | 1    | 0        | \$525,000       | \$525,000         | \$405          | 100%       | \$525,000    | 1,296             | 6,708            | 1.5                 |
| La Selva Beach | 7   | 14        | 1    | 0        | \$1,500,000     | \$1,500,000       | \$506          | 100%       | \$1,500,000  | 2,966             | 10,149           | 7                   |
| LOS GATOS      | 5   | 10        | 2    | 150      | \$1,687,500     | \$1,687,500       | \$544          | 94%        | \$3,375,000  | 3,073             | 86,685           | 3.8                 |
| Mount Hermon   | 0   | 0         | 1    | 11       | \$873,000       | \$873,000         | \$353          | 97%        | \$873,000    | 2,471             | 5,532            | 0                   |
| Santa Cruz     | 65  | 113       | 33   | 47       | \$1,050,739     | \$889,000         | \$588          | 101%       | \$34,674,388 | 1,903             | 22,880           | 3.8                 |
| Scotts Valley  | 17  | 20        | 4    | 92       | \$866,875       | \$902,500         | \$448          | 99%        | \$3,467,500  | 1,939             | 73,482           | 2.9                 |
| Soquel         | 9   | 14        | 4    | 57       | \$926,000       | \$779,500         | \$470          | 101%       | \$3,704,000  | 1,937             | 60,712           | 4.2                 |
| Watsonville    | 26  | 46        | 24   | 86       | \$665,804       | \$559,500         | \$352          | 99%        | \$15,979,311 | 1,769             | 26,394           | 2.3                 |
| Royal Oaks     | 5   | 14        | 1    | 37       | \$170,000.00    | \$170,000         | \$236.00       | 97.0%      | \$170,000    | 720               | 44431            | 6                   |

### March 2017: Santa Cruz County - Common Interest Development

| City           | New | Inventory | Sold | Avg. DOM | Avg. Sale Price | Median Sale Price | Median \$/Sqft | % LP Rec'd | Sale Volume | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
|----------------|-----|-----------|------|----------|-----------------|-------------------|----------------|------------|-------------|-------------------|------------------|---------------------|
| Aptos          | 13  | 24        | 10   | 41       | \$676,550       | \$642,000         | \$478          | 100%       | \$6,765,500 | 1,412             | 1,085            | 3.1                 |
| Boulder Creek  | 1   | 1         | 1    | 88       | \$430,000       | \$430,000         | \$305          | 111%       | \$430,000   | 1,410             | 1,481            | 1.5                 |
| Capitola       | 5   | 8         | 2    | 38       | \$419,500       | \$419,500         | \$571          | 101%       | \$839,000   | 742               | 1,525            | 2.4                 |
| La Selva Beach | 2   | 1         | 1    | 3        | \$870,000       | \$870,000         | \$837          | 99%        | \$870,000   | 1,040             | 958              | 3                   |
| Santa Cruz     | 22  | 24        | 10   | 27       | \$541,260       | \$537,500         | \$467          | 100%       | \$5,412,600 | 1,107             | 865              | 1.6                 |
| Scotts Valley  | 0   | 2         | 4    | 13       | \$562,000       | \$584,000         | \$466          | 102%       | \$2,248,000 | 1,203             | 1,285            | 0.8                 |
| Watsonville    | 8   | 21        | 4    | 27       | \$394,750       | \$390,000         | \$325          | 100%       | \$1,579,000 | 1,224             | 1,437            | 4.5                 |

Data provided by MLS Listings, Inc., submitted by the Santa Cruz County Association of REALTORS®