

Single Family Residential										
February 2014										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	3	9	3	25	301,666	320,000	97.42	905,000	
Aptos	Santa Cruz	12	29	8	41	696,187	660,000	94.54	5,569,500	
Capitola	Santa Cruz	6	17	5	49	668,200	617,000	97.58	3,341,000	
East Santa Cruz County	Santa Cruz	14	54	5	109	660,739	421,000	91.62	3,303,695	
Los Gatos Mtns	Santa Clara	8	21	9	88	719,830	685,000	97.53	6,478,470	
Rio Del Mar / Seascapes	Santa Cruz	15	52	9	77	759,222	750,000	98.45	6,833,000	
San Lorenzo Valley	Santa Cruz	36	72	18	84	455,873	426,000	98.99	8,205,725	
Santa Cruz	Santa Cruz	41	90	27	101	824,035	749,000	97.59	22,248,950	
Scotts Valley	Santa Cruz	14	42	15	78	723,233	673,000	99.68	10,848,500	
Seacliff	Santa Cruz	4	6	2	81	570,000	570,000	100.09	1,140,000	
Soquel	Santa Cruz	9	18	2	61	578,000	578,000	96.57	1,156,000	
Watsonville	Santa Cruz	7	27	7	49	359,428	367,000	95.63	2,516,000	
West Santa Cruz County	Santa Cruz	4	10	0	0	0	0	.0	0	
Summary		173	447	110	79	659,507	- sp;-	97.56	72,545,840	
Common Interest Development										
February 2014										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	2	5	3	102	456,000	368,500	99.96	1,368,000	
Capitola	Santa Cruz	2	9	3	99	551,666	325,000	89.95	1,655,000	
East Santa Cruz County	Santa Cruz	4	14	3	135	580,666	725,000	97.10	1,742,000	
Rio Del Mar / Seascapes	Santa Cruz	4	23	5	144	547,680	546,000	96.90	2,738,400	
San Lorenzo Valley	Santa Cruz	1	1	0	0	0	0	.0	0	
Santa Cruz	Santa Cruz	13	40	12	102	356,057	358,547	97.60	4,272,694	
Scotts Valley	Santa Cruz	4	4	2	49	470,000	470,000	105.05	940,000	
Seacliff	Santa Cruz	1	1	1	0	475,000	475,000	100.0	475,000	
Soquel	Santa Cruz	2	3	1	96	400,000	400,000	101.27	400,000	
Watsonville	Santa Cruz	2	7	1	63	184,900	184,900	97.37	184,900	
Summary		35	107	31	103	444,386	- sp;-	97.44	13,775,994	