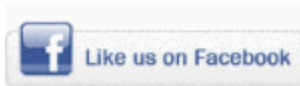


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November 15, 2017



MREP Mixer: How Fitness & Business Go Hand in Hand!

All of us are guilty of going a bit on cruise control near the end of the year, but once November hits we should be setting up our 2018 pipeline! There is a huge correlation between real estate practices and an active fitness lifestyle. With New Year's Eve right around the corner, how can you get a jump start? Get some excellent tips from #FitRealtor Natalia Lockwood, David Lyng RE. Event is Thursday, November 16 at Cava Winery from 5 - 7:30 PM. [RSVP for free](#)

 <p>Order a Report</p>	 <p>Order a Virtual Tour</p>	
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Current MVP Offer - Act Now!

Get involved & respond to the tax reform call to action from the REALTOR® Party and earn a 2017 Profile of Home Buyers and Sellers Download, act by Nov. 15 to earn with MVP! [Act Now!](#)

Free Training on the New Zipforms Plus!

The Classic zipForm® Plus is gone to the sands of time and the NEW zipForm® Plus is here to help members perform and succeed during their real estate transactions. Learn to master all of the new features through C.A.R.'s free online training broadcasts as part of your member benefits. Register for any of their upcoming webinars or view recorded training from their Webinar Library. [Read more](#)

Learn about upcoming County Projects SCCP

The final class in our SCCP series of presentations will give you an overview of planning projects and obstacles, red tag and unpermitted structure solutions in our County..and much more! Class date is Friday, November 17, 9:30 am. Class can be taken independent of series. [Register here](#)



2018 New Laws

Get the latest on laws for 2018 that will affect REALTORS® such as: Affordable Housing Document Fee; New Landlord Tenant Flood Disclosure; Protecting Immigrants in Rental Housing; PACE Liens - Customer Protections and 2018 Advertising Rules. [Read more](#)



Free MLS Training this Friday!

[Paragon Essentials](#) at 10 am: If you use MLSListings CA Edition you need to attend this class as the platform is changing to CA Edition Paragon. This new edition will give you access to MLS data for the same counties plus 12 more!

[Tackling Technology](#) at 1 pm. Learn basic smart phone techniques and skills to maximize features. This lab-focused class will start at the beginning with navigation, photos, applications and updates, maps, and general terminology. Both classes are free and are held at SCCAR Friday, November 17.

MLO Continuing Education

Brought to you by Duane Gomer, this class will satisfy requirements for DBO and CaBRE students. Live class, no 8 hours on the computer! Class date is Wednesday, November 22. Register by calling 949-457-8930. [Read more](#)

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