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The SCCAR office will be closed on Monday, May 28 in observance of Memorial Day. We will reopen the following day at 8 am.



May 17, 2018



## **How Silicon Valley is Affecting our Market**

The Silicon Valley market typically affects our County within six months - what can we expect from market value, competition, creative offers, multiple offers, foreign investing/cash offers? It all affects us eventually, make sure you get the scoop ahead of time at our next <a href="MREP">MREP</a> event on Wednesday, May 23, 4-6 PM at Nobu. <a href="RSVP">RSVP for free</a>





# **Learn About Water Resources in our County**

The fifth class in our SCCP series will host local experts discussing long range water availability

issues, minimum requirements for water availability, water supplies, new Groundwater Sustainability Agencies within the County and their potential impact on residents and much more. Class can be taken independent of the series for \$20. Class date is Friday, June 1, 9:30 am – 12:30 pm. Read more & register



### Setting the Record Straight on C.A.R. Rumored Dues Increase

You may have recently received an anonymous email regarding membership dues. This email contains information that is grossly inaccurate and misleading. C.A.R.'s 2018 President, Steve White lays out the facts in this month's President's Message. **Read more** 

#### **SCCAR Offers New Contract Series**

What you don't know CAN hurt you! Take our 3 class contract series for only \$25 and make sure you are "in the know". Series includes <a href="RPA-CA">RPA-CA</a> (June 19), <a href="Listing Agreement">Listing Agreement</a> (July 17) and <a href="Disclosures">Disclosures</a> (August 14). All classes are taught by our President and seasoned REALTOR and trainer, Renee Mello. Classes can be taken individually. <a href="Register now">Register now</a>

### **MVP Rewards, Are you Getting the Benefit?**

To date, the MVP program has given away over \$9 million in rewards to members – start taking advantage of this amazing member benefit! **Visit Sign up now at NAR.realtor/MVP**.



## The Next Level of Paragon

Build upon the skills learned in the MLS Paragon 101 class with a focus on searching with maps, customizing data results to meet your specific needs, and communicating your findings to your client. Class date is Wednesday, May 23 at 10 am. **Register for free** 

# **Up Your Open House Game**

Learn how to prepare for your next Open House with detailed neighborhood active listings and sold reports, market statistics and brand-able client tools. Be the neighborhood expert that consumers want to work with. Class date is Wednesday, May 23 at 1 pm. **Register for free** 

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