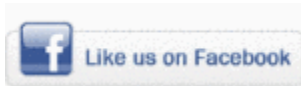


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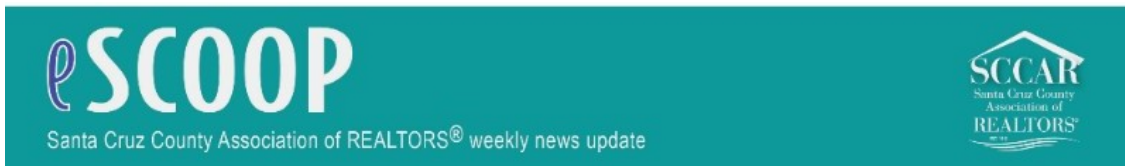
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May 3, 2017



### WANTED: **Poker Players**

Put your poker face on and join us for an evening of fun and fundraising at the SCCARHF Charity Poker Tournament on **Saturday, May 13, 2017**. No limit Texas Hold'Em is the game! Doors open at 5:30 pm at the Santa Cruz Elks Lodge...cards fly at 7 pm! Sponsorship opportunities are available. All proceeds benefit low income first time home buyers through the Santa Cruz County Association of REALTORS® Housing Foundation. [Get your tickets here!](#)



### C.A.R. Legal Update event filling up fast!

The C.A.R. meetings are happening right now in Sacramento. If you were not able to attend them, be sure to catch our C.A.R. Legal Update with Gov Hutchinson on May 17 to get the latest on legislation and laws that affect your business. What happens in Sacramento can have a tremendous impact on your ability to do business, make sure you are up to date! [Register here](#)

### REACH 2017 is here!

Hot off the press, REACH Guide 2017 is in the house! This popular publication is our full color guide to SCCAR members and Affiliate Service Directory. Stop by and pick up your FREE copy!



### The Art of CMA

This class teaches not only the fundamentals of creating searches within a variety of CMA tools, it also shows how advanced filtering and sorting of data produces well defined market valuations. Class date is Wednesday, May 17 at 10 am. [Free with RSVP](#)

## Matrix to the Max

You have your MLS Matrix dashboard just how you like it. You know how to search and create reports. You are able to communicate with your clients through Matrix. Now it's time to learn how to bend Matrix to your will! Build upon the skills learned in the Basic Class. Class date is Wednesday, May 17 at 1 pm.

[Free with RSVP](#)

## Loan Apps to Buy Spring Ahead 5%

Mortgage applications to buy a home, viewed as a gauge of future home-buying activity, climbed 4 percent last week on a seasonally adjusted basis. Purchase applications are now nearly 5 percent higher than a year ago, the Mortgage Bankers Association reported today. [Read more](#)

## Learn about local water resources

The 4th class in the SCCP series will cover long range water availability issues, minimum requirements for water availability, current setbacks for septic or building from waterways, desalination plant update and more. Class can be taken independently from the series. Class date is Friday, May 26. [Register here](#)

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